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DOMINION-SCOTTISH INVESTMENTS
LIMITED

Report for the Six Months Ended June 30, 1975 (unaudited)

1018 Sun Life Building, Dominion Square, Montreal, Quebec H3B 2W8

# CONDENSED STATEMENT OF INCOME

For the six months ended June 30 (unaudited)

	1975	1974
Income before income taxes	\$ 177,770	\$ , 154,415
Provision for income taxes	25,108	19,433
Net income for the period	\$ 152,662	\$ 134,982
Net income per share —		
Preference	\$2.54	\$2.25
Common	0.11	0.08
STATEMENT OF CHANGES IN NET ASSE	TS	_
For the six months ended June 30 (unaudi		
	1975	1974
Net assets at beginning of period	\$13,460,048	\$18,873,333
Add:		
Net income for the period	152,662	134,982
Increase (decrease) in unrealized appreciation of investments	5,619,623	(4,057,717)
	5,772,285	(3,922,735)
Deduct:		
Net loss on investments sold	589,956	148,248
Dividends on preference shares —		
Paid February 28		
Paid May 31	·112 E00	112 500
Payable August 31	112,500	112,500
	702,456	260,748
Net increase (decrease) for period	5,069,829	(4,183,483)
Net assets at end of period	\$18,529,877	\$14,689,850
Net asset values per share —		
Preference	\$308.83	\$244.83
Common	21.60	16.21

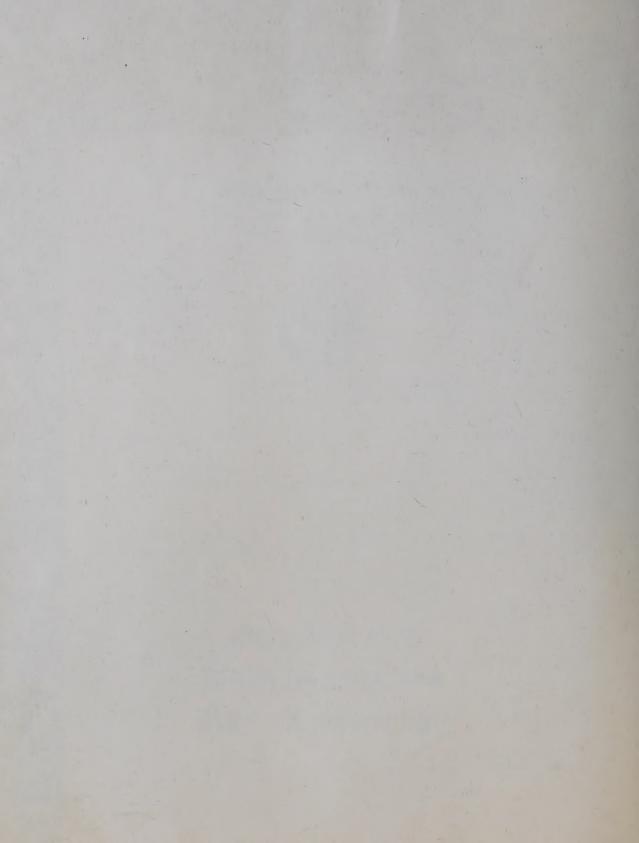
Clifford L. Larock, Chairman



Forty-Seventh

ANNUAL REPORT

December 31, 1975



(Incorporated under the Canada Corporations Act)

### **OFFICERS**

Clifford L. Larock, F.C.I.S Chairman

Neil B. Ivory Deputy Chairman

Richard Haller Secretary-Treasurer

Cyril F. Reid
Assistant Secretary-Treasurer

### **MANAGERS**

Pembroke Management Ltd. Montreal, Quebec

### PREFERENCE SHARES LISTED

Toronto Stock Exchange

### **AUDITORS**

Touche Ross & Co., Chartered Accountants, Montreal, Quebec

# TRANSFER AGENT AND REGISTRAR

The Royal Trust Company, Toronto

# **HEAD OFFICE**

1018 Sun Life Building, Dominion Square, Montreal, Quebec H3B 2W8

### **DIRECTORS**

George A. Fierheller President, Systems Dimensions Limited Ottawa, Ontario

James G. S. Gammell, M.B.E., C.A. Chairman, Ivory & Sime Limited Edinburgh, Scotland

R. A. Hammond-Chambers Director, Ivory & Sime Limited Edinburgh, Scotland

Neil B. Ivory
President, Pembroke Management Ltd.
Montreal, Quebec

John S. Lane, C.F.A. Financial Vice-President, Securities, Sun Life Assurance Company of Canada Montreal, Quebec

Clifford L. Larock, F.C.I.S. Chairman, Pembroke Management Ltd. Montreal, Quebec

Donald B. McCaskill President and Chairman of the Executive Committee, Connlab Holdings Limited and Connaught Laboratories Ltd. Toronto, Ontario

A. Deane Nesbitt, O.B.E. D.F.C.

President and Chief Executive Officer,

Nesbitt, Thomson and Company, Limited

Montreal, Quebec

Douglas W. Parkin, M.A., F.I.A. Senior Vice-President for Canada, Finance, The Prudential Assurance Company Limited Montreal, Quebec

# DIRECTORS' REPORT TO THE SHAREHOLDERS

### **NET ASSET VALUE**

At 31st December, 1975, net asset value per preference share amounted to \$294.

Net asset value per common share rose from \$14.46 at 31st December, 1974, to \$20.31 at the end of 1975, an increase of 40.5%. During the year the Toronto Stock Exchange Industrial Index increased 9.9% and the Standard & Poor Composite Stock Index was up 31.6%.

# **INCOME AND DIVIDENDS**

In 1975 net income available for payment of dividends on the 60,000 preference shares outstanding amounted to \$396,338 which is 2.6 times the annual preference dividend requirement of \$150,000.

Net income available for the common shares in 1975 was equivalent to \$0.35 per share,

A dividend of \$0.25 per share was paid on the common shares in 1975, this dividend rate being the same as that paid in the previous year.

# **OUTLOOK FOR 1976**

Economic and financial prospects in the U.S. appear decidedly favourable for the year ahead, with real gross national product expected to rise approximately 5%, inflation moderating to between 6 and 7% and long term interest rates easing slightly. Corporate profits are projected to rise about 20%. Given the reasonable valuation of common stocks, together with the expectation of a continuing accommodative monetary policy, prospects for further stock market gains appear good.

The Canadian economic and financial outlook is less favourable. The domestic economy has only just begun to adjust to the wage-price control problem while investors have yet to see peak levels of unemployment and government borrowing. The recent inferior performance of the Canadian stock market relative to that of the U.S. suggests that this outlook is at least partially discounted. While it is difficult to assess the impact of the Anti-Inflation Program on corporate earnings, the trend of stock prices should be higher throughout 1976, influenced principally by a stronger U.S. market.

In view of these expectations, a fully invested position appears appropriate with particular emphasis on selected U.S. equities.

### ANNUAL MEETING

The Annual General Meeting of Shareholders of the Company will be held on Monday, 12th April, 1976, at the Head Office of the Company.

On behalf of the Board,

Clifford L. Larock, Chairman.

Montreal, Quebec, 30th January, 1976.

# STATEMENT OF FINANCIAL POSITION

as at 31st December, 1975

	1975	1974
INVESTMENTS AT MARKET VALUE		
(cost 1975—\$15,713,726; 1974—\$15,706,109)	\$16,800,131	\$13,114,647
CURRENT ASSETS:		
Cash and short term deposits	755,224	131,198
Accrued income on investments	69,626	125,055
Income taxes recoverable	108,897	117,680
	933,747	373,933
CURRENT LIABILITIES:		×
Accounts payable and accrued expenses	75,937	28,532
Income taxes payable	20,910	_
	96,847	28,532
NET CURRENT ASSETS	836,900	345,401
SHAREHOLDERS' EQUITY (note 4)	\$17,637,031	\$13,460,048
REPRESENTED BY:		
CARITAL OTTOLY		
CAPITAL STOCK: 5% cumulative redeemable (at \$52.50)		
preference shares of \$50 each		
Authorized — 76,730 shares		
Issued — 60,000 shares	\$ 3,000,000	\$ 3,000,000
Common shares of no par value		
Authorized — 1,200,000 shares  Issued — 713,224 shares	2,979,493	2 070 402
issueu — 713,224 shares		2,979,493
DETAINED FARMINGS	5,979,493	5,979,493
RETAINED EARNINGS	465,110	397,078
SURPLUS FROM CHANGES IN INVESTMENTS (note 2) UNREALIZED APPRECIATION (DEPRECIATION)	10,106,023	9,674,939
OF INVESTMENTS	1,086,405	(2,591,462)
OF INTEGRALIES OF THE PROPERTY	1,000,100	(2,001,402)
	\$17,637,031	\$13,460,048

# On behalf of the Board:

C. L. LAROCK, Director NEIL B. IVORY, Director



# STATEMENT OF INCOME AND RETAINED EARNINGS

for the Year Ended 31st December, 1975

	1975	1974
INCOME FROM INVESTMENTS	\$598,661	\$538,789
Management expenses	82,245	68,939
Other expenses	16,696	15,923
Interest	73	526
	99,014	85,388
	499,647	453,401
Income and withholding taxes	103,309	52,935
NET INCOME	396,338	400,466
Retained earnings at beginning of year	397,078	324,918
	793,416	725,384
Dividends		
5% Preference shares	150,000	150,000
Common shares	178,306	178,306
	328,306	328,306
RETAINED EARNINGS AT END OF YEAR	\$465,110	\$397,078
Net income per Common share	\$0.35	\$0.35

### **AUDITORS' REPORT**

To the Shareholders, Dominion-Scottish Investments Limited We have examined the statement of financial position of Dominion-Scottish Investments Limited as at 31st December, 1975 and the statement of income and retained earnings for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion these financial statements present fairly the financial position of the company as at 31st December, 1975 and the results of its operations for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Touche Ross & Co. Chartered Accountants.

Montreal, Que. 27th January, 1976.

# NOTES TO FINANCIAL STATEMENTS

31st December, 1975

# Note 1. Accounting Policies and Presentation

### a) General

The Company follows generally accepted accounting principles in the preparation of its financial statements and their application is consistent with that of the previous year.

### b) Foreign Currencies

Transactions in foreign currencies during the year were recorded at the relative rates of exchange applicable on the dates of such transactions. Amounts in foreign currencies included in assets and liabilities are shown in Canadian funds, converted at rates of exchange applicable at the year end, any adjustment thereon being credited or charged, as the case may be, to "Surplus from Changes in Investments".

# c) Statement of Changes in Financial Position

A statement of changes in financial position has been omitted since it is deemed inappropriate for an investment company. A statement of changes in shareholders' equity (Note 4) has been substituted therefor.

### Note 2. Surplus from Changes in Investments

	1975	1974
Balance at beginning of year	\$ 9,674,939	\$10,261,085
Gain (loss) from changes in investments (including gain on exchange, 1975—\$14,465;		
1974—loss of \$33,093)	431,084	(693,700)
Income taxes on changes in investments	Manager	107,554
	431,084	(586,146)
Balance at end of year	\$10,106,023	\$ 9,674,939

## Note 3. Income Taxes

As at 31st December, 1975, the Company had a net capital loss of approximately \$155,000 which may be carried forward for tax purposes.

NOTES TO FINANCIAL STATEMENTS 31st December, 1975 (Continued)

Note 4. Changes in Shareholders' Equity		
	1975	1974
Shareholders' equity at beginning of year	\$13,460,048	\$18,873,333
Add:		
Net income for the year	396,338	400,466
(proceeds 1975—\$6,549,834;		
1974—\$4,294,859)	431,084	(693,700)
of investments	3,677,867	(4,899,299)
Income taxes on changes in investments	*	107,554
	4,505,289	(5,084,979)
Deduct:		
Dividends		
5% Preference shares	150,000	150,000
Common shares	178,306	178,306
	328,306	328,306
Net increase (decrease) for the year	4,176,983	(5,413,285)
Shareholders' equity at end of year	\$17,637,031	\$13,460,048

# Note 5. Directors and Officers

The Board of Directors consists of nine members (1974 eight), whose aggregate remuneration amounted to \$13,872 (1974—\$8,939). The Company has four Officers, two of whom are also Directors. The Officers of the Company received no remuneration.

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	Number of Shares	Market Value
CONSUMER PRODUCTS	Of Silates	value
Dominion Dairies Limited	64,000	\$ 960,000
Jerrico, Inc.	20,000	698,877
Rival Manufacturing Company	25,000	517,855
Scott's Restaurants Co. Limited	100,000	713,000
		\$ 2,889,732
ENERGY		
Pennzoil Louisiana and Texas Offshore, Inc., Class "B"	125,000	\$ 603,488
Pennzoil Offshore Gas Operators, Inc., Class "B"	50,000	559,020
Standard Oil Company, The, Ohio	15,000 40,000	1,046,333 1,042,013
williams companies	40,000	
		\$ 3,250,854
FINANCE		
H & R Block, Inc.	30,000	\$ 499,459
Lomas & Nettleton Financial Corporation	60,000	396,396
		\$ 895,855
HEALTH CARE		
National Medical Care, Inc	50,000	\$ 775,004
MANUFACTURING		
Atco Industries Ltd	50,000	\$ 612,500
Emco Limited	49,800 60,000	361,050 495,000
Shaw Industries, Inc.	20,000	152,460
Toromont Industries Ltd.	465,000	1,023,000
		\$ 2,644,010
METALS AND MINING		
Lornex Mining Corporation Ltd	40,000	\$ 330,000
Yukon Consolidated Gold Corporation Limited, The	264,000	285,120
		\$ 615,120

INVESTMENT PORTFOLIO as at 31st December, 1975 (Continued)

	Number of shares	Market Value
REAL ESTATE AND HOTELS  Commonwealth Holiday Inns of Canada Limited	100,000 25,000 50,000 76,500 130,000 52,200	\$ 275,000 247,000 794,317 179,775 1,267,500 300,150 \$ 3,063,742
RETAILING		
Hart Schaffner & Marx  Mervyn's  Peoples Department Stores Ltd.  Tonecraft Limited	50,000 20,000 85,000 125,000	\$ 444,675 711,480 272,000 487,500 \$ 1,915,655
MISCELLANEOUS GBC Capital Ltd. UAL, Inc.	33,000 20,000	\$ 173,250 576,909 \$ 750,159
TOTAL VALUE OF INVESTMENT PORTFOLIO		\$16,800,131

# **TEN-YEAR FINANCIAL SUMMARY**

Year Ended Dec. 31	Gross Income \$	Interest Expense \$	Other Expenses \$	Income Taxes \$	Net Income \$	Total Net Assets \$	Funded Debt and Preference Shares (1)	Available for Common Shares (1)	Asset Value per Common Share
1966	637,736	81,055	50,328	22,000	484,353	15,625,561	5,150,000	10,475,561	14.69
1967	629,557	80,747	50,356	23,000	475,454	17,438,583	5,150,000	12,288,583	17.23
1968	545,571	83,456	64,254	33,000	364,861	21,496,005	5,150,000	16,346,005	22.92
1969	503,543	106,119	91,190	32,000	274,234	17,182,778	3,150,000	14,032,778	19.68
1970	399,872	22,368	67,751	26,500	283,253	13,757,859	3,150,000	10,607,859	14.87
1971	433,850	1,757	96,776	32,000	303,317	15,836,452	3,150,000	12,686,452	17.79
1972	459,778	21,747	112,305	146,494	329,669	23,095,670	3,150,000	19,945,670	27.97
1973	421,730	18,845	122,437	125,884	290,452	18,873,333	3,150,000	15,723,333	22.05
1974	538,789	526	84,862	(54,619)	400,466	13,460,048	3,150,000	10,310,048	14.46
1975	598,661	73	98,941	103,309	396,338	17,637,031	3,150,000	14,487,031	20.31

<sup>(1)</sup> Preference shares at redemption price of \$52.50.